



The Model

The 5 Best Practices

1

Holder of Vision and Values™

It's about direction and commitment

2

Creator of Collaboration and Innovation™

It's about the environment of working relationships

3

Influencer of Inspiration and Leadership™

It's about connecting with individuals, the heart of relationships

4

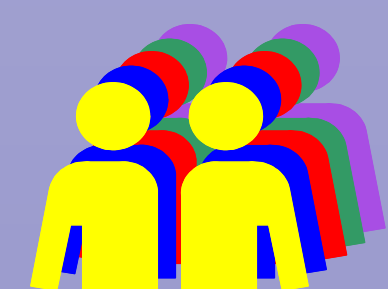
Advocator of Differences and Community™

It's about distinction and inclusion

Calibrator of Responsibility and Accountability™

It's about execution and performance

5



It's about the people.

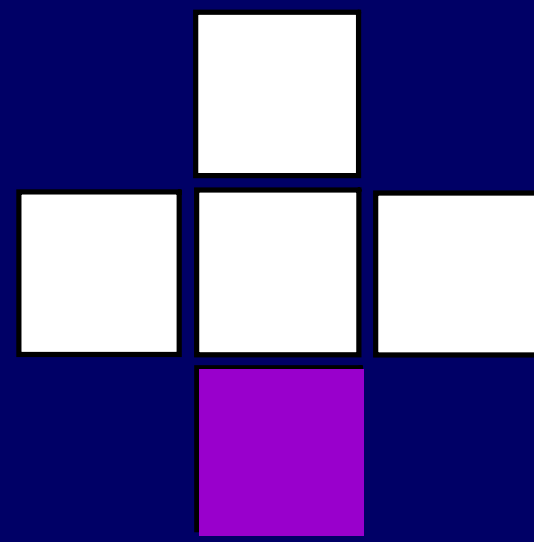
CoachWorks®
The LEGACY Leader® Company

www.CoachWorks.com
www.LegacyLeadership.com



The 5 Best Practices

5



Calibrator of
Responsibility
and
Accountability™

Ability To:

- Execute strategies well with implemented action plans
- Have vigilant awareness of progress towards goals
- Require peak performance, support and buy-in from all
- Have clear consistent accountabilities, follow-through
- Be aware of trends, adapt to change, recalibrate as needed

CoachWorks®
International
The LEGACY Leader® Company

www.CoachWorks.com
www.LegacyLeadership.com

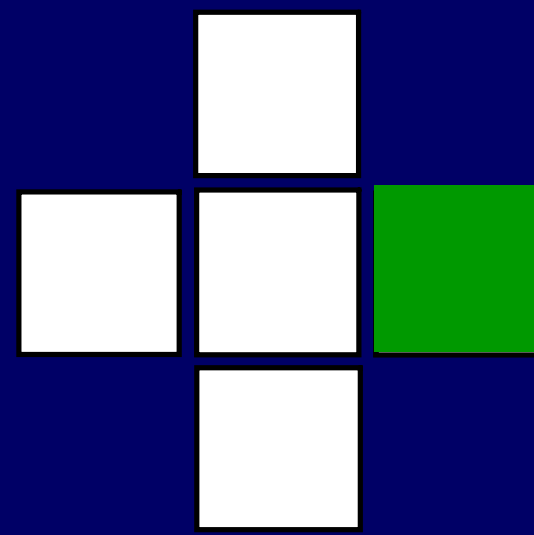
© 2001. COACHWORKS® International, Inc. Dallas, TX USA. All Rights Reserved.

*It's about performance
and execution*



The 5 Best Practices

4



Advocator of Differences and Community™

Ability To:

- Be an advocate for people and raise their visibility
- Recognize strengths and build value
- Build diverse teams
- Promote an inclusive environment
- Recognize impact of business directions and communicate appropriately

CoachWorks®
International
The LEGACY Leader® Company

www.CoachWorks.com
www.LegacyLeadership.com

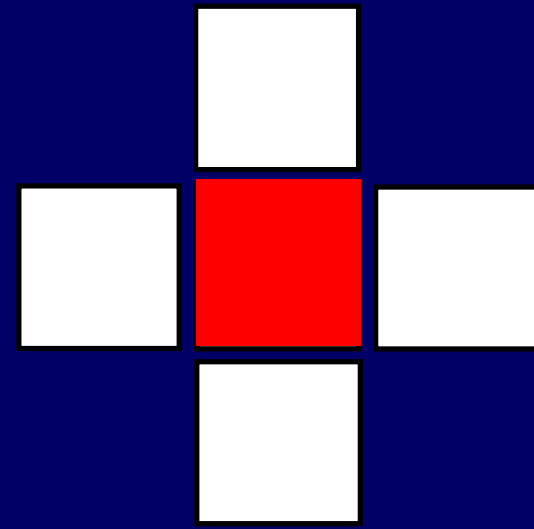
© 2001. COACHWORKS® International, Inc. Dallas, TX USA. All Rights Reserved.

*It's about distinction
and inclusion*



The 5 Best Practices

3



Influencer of Inspiration and Leadership™

Ability To:

- Build positive, meaningful relationships
- Place leadership emphasis on people
- Recognize, acknowledge and inspire others
- Enable others to lead through positive model
- Be humble, with a fierce resolve for each person's success

CoachWorks®
The LEGACY Leader® Company

www.CoachWorks.com
www.LegacyLeadership.com

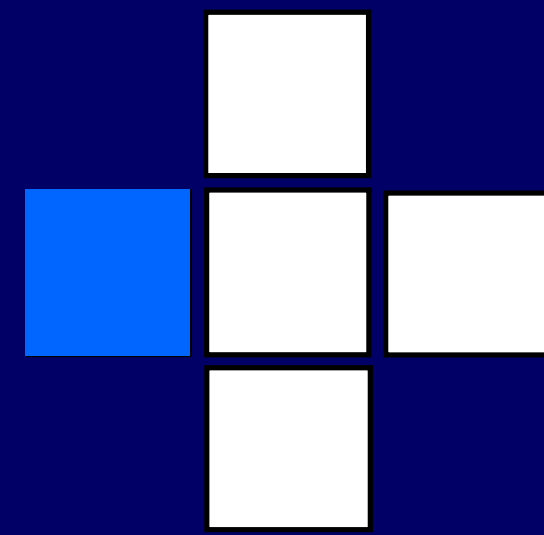
© 2001. COACHWORKS® International, Inc. Dallas, TX USA. All Rights Reserved.

*It's about connecting
with individuals, the
heart of relationships*



The 5 Best Practices

2



Creator of
Collaboration
and Innovation™

Ability To:

- Be creative and foster trusting environment
- Masterfully listen and facilitate
- Acknowledge the unknown and think beyond what is
- Gather perspectives and ask tough questions
- Discern need for change and project the innovative impact

CoachWorks®
The Legacy Leader® Company

www.CoachWorks.com
www.LegacyLeadership.com

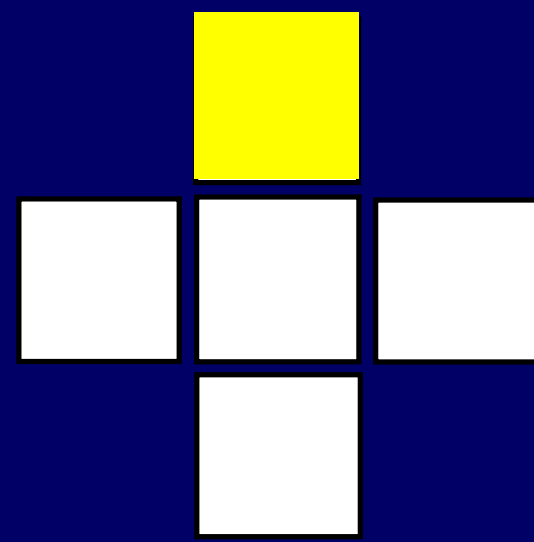
© 2001. COACHWORKS® International, Inc. Dallas, TX USA. All Rights Reserved.

*It's about the environment
of working relationships*



The 5 Best Practices

1



Holder of Vision and Values™

Ability To:

- **Keep vision and values clear**
- **Sustain focus and clarity**
- **Develop and execute strategy**
- **Establish the measurables**
- **Gain commitment to action**

CoachWorks[®]
The **LEGACY** Leader[®] Company

www.CoachWorks.com
www.LegacyLeadership.com

© 2001. COACHWORKS[®] International, Inc. Dallas, TX USA. All Rights Reserved.

It's about direction and commitment